THE MAINSTEET ECONOMY REPORT

"A monthly survey of community bank CEO's"

Economists Whisper the "R" Word: Watch Yield Curve for Clues of Recession

Seven years of the weakest economic growth since 1937 and 2015 ending with economic growth close to zero have pushed some economists to issue 2016 recession alerts for the U.S. However, economic signals are truly mixed.

Recession harbingers: the national and Creighton regional ISM readings for manufacturing have been below growth neutral for three straight months; the U.S. stock market as measured by the S&P 500 index is down by 10.3% over the past six months signaling weak corporate profits; Fourth quarter 2015, U.S. worker productivity fell by 3%, GDP expanded by an anemic 0.7% and exports declined by \$0.5 billion; the percentage of the U.S. population in the labor market is at its lowest level since 1978;

Growth signs: U.S. economy added 1,137,000 jobs over the past six months and the unemployment rate declined to its lowest level in 8 years; Average weekly earnings expanded by 2.5% over the past year (not great, but not bad); consumer spending rose by 2.2% in Q4, 2015.

However, the most telling statistic is the yield curve—the difference between the yield on the 10-year U.S. Treasury bond and the 2-year U.S. Treasury bond. When the short term bond yield rises significantly due Federal Reserve rate hikes and the long term bond yield declines due to investor's pessimistic outlook, the economy is likely to slow. Six months before the beginning of the last 3 recessions, the difference between these two bond yields sank into negative territory. While the difference in yields has been trending lower, it currently stands at 1.0%. Thus at this point in time, this important indicator is not signaling a 2016 recession, but keep an eye on it. Ernie Goss.

MAINSTREET RESULTS

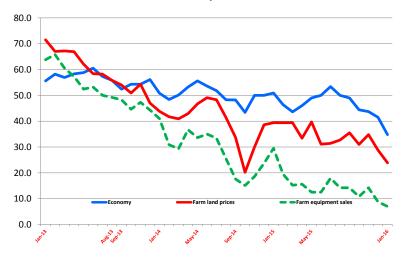
Lowest Rural Mainstreet Index Since August 2009: Growing Regulatory Burdens Hurt Bank Outlook

Table 1: The Mainstreet Economy	Jan 2015	Dec 2015	Jan 2016
Area Economic Index	50.9	41.5	34.8
Loan volume	62.1	61.0	55.4
Checking deposits	64.8	64.7	55.5
Certificate of deposits	42.6	46.4	42.3
Farm land prices	39.4	28.8	23.9
Farm equipment area sales	29.5	8.8	7.0
Home sales	45.3	55.0	43.3
Hiring in the area	52.8	54.9	51.2
Retail Business	48.1	51.2	32.7
Economy 6 months from now	43.6	39.8	29.4

Survey Results at a Glance:

- For a fifth straight month, the Rural Mainstreet Index fell below growth neutral.
- Farm equipment sales declined to another record low level.
- Approximately one-fifth of bankers report cuts in ethanol production in their area.
- Half of the bankers judge rising regulator costs as the top 2016 threat to community banks.

Rural Mainstreet Economy Jan. 2013 - Jan. 2016



The Creighton University Rural Mainstreet Index for January fell from December's weak reading, according to the monthly survey of bank CEOs in rural areas of a 10-state region dependent on agriculture and/or energy.

Overall: The Rural Mainstreet Index (RMI), which ranges between 0 and 100, sank to 34.8 from December's 41.5.

This is the fifth straight month the overall index has declined, and the lowest reading since August 2009. Recent declines are the result of lower agriculture and energy commodity prices and downturns in manufacturing. Over the last 12 months, prices for farm products have fallen by approximately 15 percent and for fuels by roughly 20 percent.

Sinking prices for grain and fuel have had only moderate impacts on the region's ethanol industry. Approximately one-fifth of the bank CEOs reported that ethanol plants in their area had reduced production, while seven of ten bankers indicated that ethanol plants had made no changes to their production levels.

Farming and ranching: The farmland and ranchland price index for January sank to 23.9 from December's 28.8. This is the 26th straight month the index has moved below growth neutral. But, as in previous months, there is a great deal of variation across the region in the direction and magnitude of farmland prices with prices growing in some portions of the region.

The January farm equipment-sales index plummeted to a record low 7.0 from December's record low 8.8. The strengthening U.S. dollar and global economic weakness have pushed grain prices down by 8 percent, and slaughter cattle prices 28 percent lower over the past 12 months. These weaker prices have discouraged farmers from buying additional agriculture equipment, and have negatively affected the agriculture equipment dealers and manufacturers in the region.

According to Jim Eckert, president of Anchor State Bank in Anchor, Ill., "Recent weakness in grain prices and increases in inputs have caused area farmers to "pull in their horns."

Banking: The January loan-volume index decreased to 55.4 from last month's 61.0. The checking-deposit index declined

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to 55.5 from December's 64.7, while the index for certificates of deposit and other savings instruments dipped to 42.3 from 46.4 in December.

Hiring: Despite weaker crop prices and pullbacks from businesses with close ties to agriculture and energy, Rural Mainstreet businesses continue to add workers to their payrolls but at a slower pace. The hiring index decreased to 51.2 from 54.9 in December. Rural Mainstreet businesses hired additional workers for the month as non-farm and non-energy related businesses continue to expand.

Confidence: The confidence index, which reflects expectations for the economy six months out, slumped to 29.4 from 39.8 in December, indicating a very pessimistic outlook among bankers. Bankers see few factors pointing to an improving Rural Mainstreet economy.

This month bankers were asked to identify the greatest economic threat to community banks for 2016. Half of the bank CEOs identified rising regulatory costs as the biggest challenge to community banks over the next year. Furthermore, only 28.3 percent of bankers expect an additional Federal Reserve rate hike in the first half of 2016 and 15.3 percent anticipate no additional Fed rate hikes in 2016.

According to Pete Haddeland, CEO of the First national Bank in Mahnomen, Minn., "Our regulatory costs now exceed \$200,000 per year for compliance/audit."

Home and retail sales: The January home-sales index plummeted to 43.3 from 55.0 in December. The January retail-sales index plunged to 32.7 from 51.2 last month. "Much like national home market and retail sales, the Rural Mainstreet housing market experienced a very tough month," said Goss.

Each month, community bank presidents and CEOs in nonurban agriculturally and energy-dependent portions of a 10-state area are surveyed regarding current economic conditions in their communities and their projected economic outlooks six months down the road. Bankers from Colorado, Illinois, Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, South Dakota and Wyoming are included. The survey is supported by a grant from Security State Bank in Ansley, Neb.

This survey represents an early snapshot of the economy of rural agriculturally and energy-dependent portions of the nation. The Rural Mainstreet Index (RMI) is a unique index covering 10 regional states, focusing on approximately 200 rural communities with an average population of 1,300. It gives the most current real-time analysis of the rural economy. Goss and Bill McQuillan, former chairman of the Independent Community Banks of America, created the monthly economic survey in 2005.

MAINSTREET ON YOUR STREET

COLORADO

The state's Rural Mainstreet Index (RMI) sank to 37.1 from 46.3 in December. The farmland and ranchland price index fell to 17.2 from December's 20.9. Colorado's hiring index for January December rose to 51.9 from December's 51.1.

<u>ILLINOIS</u>

The January RMI for Illinois declined to 33.6 from 39.8 in December. The farmland-price index fell to 19.9 from December's 24.8. The state's new-hiring index slipped to 49.2 from last month's 52.6.

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The January RMI for lowa sank to 38.2 from December's 40.8. lowa's farmland-price index for January increased to 36.0 from 32.1 in December. lowa's new-hiring index for January dipped slightly to 55.1 from 55.2 in December.

KANSAS

The Kansas RMI for January plunged to 33.9 from December's 39.2. The state's farmland-price index for January expanded to 36.0 from December's 24.7. The new-hiring index for Kansas declined to 49.5 from 52.2 in December.

MINNESOTA

The January RMI for Minnesota slumped to 35.5 from December's 37.0. Minnesota's farmland-price index increased to 18.2 from 17.8 in December. The new-hiring index for the state slipped to 48.6 from last month's 50.0.

MISSOURI

The January RMI for Missouri dipped to 35.0 from 38.6 in December. The farmland-price index advanced to a still very weak 30.5 from December's 22.6. Missouri's new-hiring index expanded slightly to 53.0 from December's 51.8.

NEBRASKA

The Nebraska RMI for January slumped to 35.0 from 36.3 in December. The state's farmland-price index grew to 19.8 from December's 12.3. Nebraska's new-hiring index increased to 49.2 from 48.0 in December.

NORTH DAKOTA

The North Dakota RMI for January slumped to a regional low of 17.3 from December's 29.8, also a regional low. The farmland-price index sank to 11.2 from 20.0 in December. North Dakota's new-hiring index declined to 21.3 from December's 30.0.

SOUTH DAKOTA

The January RMI for South Dakota fell to 39.0 from 44.3 in December. The farmland-price index sank to 43.0 from 45.3 in December. South Dakota's new-hiring index sank to a healthy 57.6.

WYOMING

The January RMI for Wyoming plummeted to 32.9 from December's 43.6. The January farmland and ranchland-price index plunged to 18.7 from 32.0 in December. Wyoming's newhiring index slumped to 48.7 from December's 55.2.

THE BULLISH NEWS

- The U.S. added 151,000 jobs for January and the unemployment rate fell to its lowest level in 8 years.
- According to the latest Case-Shiller index, U.S. home prices advanced by 0.9% in November.

THE BEARISH NEWS

- U.S. gross domestic product (GDP) expanded at an annualized 0.7% rate in the final quarter of 2015. Nation's economy should be growing at 5-6 times this pace.
- Both the U.S. and Creighton survey of supply managers indicate that the economy is slowing down with little infla-tionary pressures at the wholesale level.

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 The U.S. trade deficit widened in December as a strong dollar and weak global demand continued to weigh on exports.

WHAT TO WATCH

- **CPI:** On Feb. 9 and March 16, the BLS will release the consumer price indices for January and February, respectively. The core CPI, which excludes food and energy, increased 2.1% between December 2014 and 2014. This is getting uncomfortably higher for the Fed.
- Federal Reserve: The Fed's interest rate meeting is March 15-16. The likelihood of a rate hike is at 12% right now. That is much, much too low. Even if there is no hike, listen for any hawkish language.
- The Jobs Report: On March 4 the Bureau of Labor Statistics will report February jobs report. A very strong report (200,000 jobs and unemployment rate of 4.8%) will push the Federal Reserve to raise rates late in the month.

FROM GOSS:

- I put the likelihood of a March Federal Reserve rate hike at 40% which is well above the consensus 12%.
- I also expect the core inflation rate to move a bit higher in the months ahead. This will push the Fed to raise short term rates sooner, rather than later.

OTHER FORECASTS:

National Association of Business Economics (Feb. 2016)
 "NABE's December Outlook Survey panelists have lowered their forecasts for economic growth in 2015 following a slowdown in the third quarter," according to NABE President Lisa Emsbo-Mattingly, CBE, director of research, Global Asset Allocation at Fidelity Investments.
 "The panel's median forecast is for the economy to grow 2.2% net of inflation from the fourth quarter of 2014 to the fourth quarter of 2015—a slight decrease from the 2.5% forecasted in the October 2015 survey. Growth is expected to improve slightly next year—to 2.6%—although that represents a small downgrade from the previous survey's 2016 forecast.

GOSS EGGS (RECENT DUMB ECONOMIC MOVES)

 The Environmental Protection Agency is proposing to make it illegal to modify your roadgoing car for racing, and could even prohibit the sale of aftermaket parts that mess with emission control devices. To paraphrase Charlton Heston, "I'll give you my carburetor when you pry it from my cold, dead hands."

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This month's survey results will be released on the third Thursday of the month, Feb. 18th.