



September, 2016

Dear Valued BD Customer,

**Product Packaging Modification Announcement**

We are pleased to announce a modification in the packaging of our 10mL BD™ Slip tip and 10mL BD™ Luer-Lok™ *syringe only* offering. BD item numbers 301604 and 309604, respectively.

This is another phase of our ongoing efforts to reduce carbon environmental footprint and by addressing downstream waste associated with our product related packaging. As a result of this packaging change we expect to reduce the amount of corrugated cardboard introduced into the market place by as much as 450,000 pounds annually in the United States and an additional 50,000 pounds in Canada. This represents a 9.3% decrease in the overall packaging weight and a 17.1% decrease in the footprint of the package size (on a per shelf carton comparison)

**The packaging modification WILL require us to change the catalog numbers!**  
**There will be NO changes to individual price of our syringes associated with**  
**this change**

**We are NOT changing any of the design features/characteristics of the**  
**syringe**

The attached chart will explain the details of the change in the packaging with respect to the catalog number changes, shelf carton counts and the associated weights and measures.

Additional changes you will note in the packaging are:

- We have moved away from loosely filled, individually wrapped sterile syringes to a strip of five individually packaged sterile syringes connected by perforations that are "nested"
- We are eliminating the currently designed shelf carton using a tape strip to seal

**10mL BD™ Syringe Only**  
**Packaging configuration change**  
**Comparison chart**

<b>Specification</b>	<b>Current offering</b>	<b>New offering</b>	
<b>Catalog numbers</b>	309604 /301604	302995	303134
<b>Description</b>	10mL BD™ Luer-Lok™ & Slip tip syringe only	10mL BD™ Luer-Lok™	10mL BD™ Slip tip
<b><i>Individual package</i></b>			
<b><i>Individual package</i></b>	Individually packaged	Same	Same
<b>Aligned in carton</b>	Individual/loose	Strips of five each individual	Strips of five each individual
<b>Connected</b>	Individual/loose	Perforation	Perforation
<b><i>Shelf carton</i></b>			
<b>Quantity</b>	100 each	200 each	200 each
<b>Height</b>	7.75"	13.75"	13.75"
<b>Length</b>	11.5"	10.75"	10.75"
<b>Width</b>	6.5"	6.5"	6.5"
<b>Weight</b>	2.36 lbs.	4.28 lbs.	4.28 lbs.
<b><i>Case/cube</i></b>			
<b>Quantity</b>	400 each 4 shelf cartons	400 each 2 shelf cartons	400 each 2 shelf cartons
<b>Height</b>	13"	13"	13"
<b>Length</b>	15.5"	13.75"	13.75"
<b>Width</b>	11.5"	10.75"	10.75"
<b>Weight</b>	9.44 lbs.	8.56 lbs.	8.56 lbs.
<b><i>Pallet quantity</i></b>	48 cubes	52 cubes	52 cubes
<b>Pricing</b>			
<b>Case pricing</b>	<b>Current</b>	<b>Same</b>	<b>Same</b>
<b>Shelf carton</b>	<b>Current</b>	<b>2 X</b>	<b>2 X</b>
<b>Each/individual</b>	<b>Current</b>	<b>Same</b>	<b>Same</b>

**BD™ 10mL Syringe Only Packaging Change**

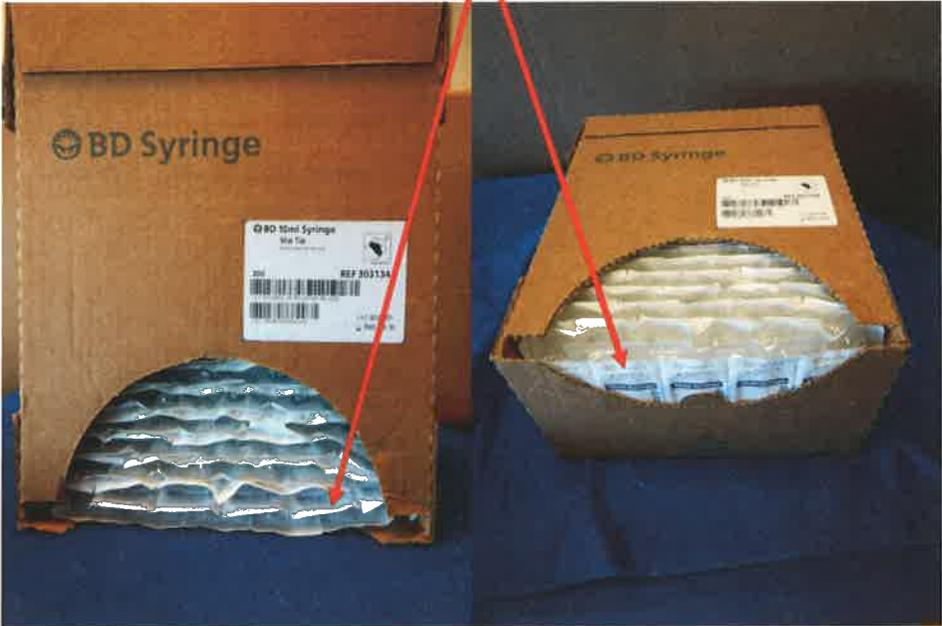
303134 10mL BD™ Slip Tip & 302995 10mL BD™ Luer-Lok™ syringes are now **200** each per shelf carton versus the previous 100 count per shelf



Perforations to open shelf carton versus previous tape and seal method

**Shelf Carton**

Please note syringes remain packaged individually but are now connected in strips of 5 each syringes requiring separation



**Shelf Carton as Vertical Dispenser**

**Shelf Carton as Horizontal Dispenser**