

Salaries in Nonprofit Careers

- SAMPLE NONPROFIT JOBS *

General Management

- CEO, Exec Director, VP, Deputy Director
- COO, Dir of Ops, Manager of School Ops
- Ops Associate

Program Management

- Manager of Programs, Program Associate
- Education Director, Curriculum Developer
- Training & Development Associate / Manager

Department Associates / Directors

- Advocate for Public Policy / Gov't Relations
- Director of Evaluation / Systems
- Manager for HR, IT, Finance, etc.

Development & Fundraising

- Development Associate, Grant Writer
- Marketing / Communications Associate
- Special Events Coordinator

AIMING AT THE RIGHT LEVEL / ESTIMATING SALARY** (NYC/\$5M/SEO)

	<\$1M	\$1-10M	\$10M+
Recent Grad	Mngr	Mgr / Assoc	Assoc
5 years exp	Exec / Dir	Mngr / Dir	Mngr
10+ yrs exp	Exec	Exec / Dir	Dir

Associate	Manager	Director
\$28--45k	\$40-60k	N/A
\$35-60k	\$45-70k	\$60-80k
N/A	\$60-90k	\$80-120k

* Titles can vary widely based on organizational size and structure, and alternative level roles (Assoc/Mngr/Dir) within departments may be more appropriate based on experience.

** Compensation will vary WIDELY based on experience, organization size and budget, organizational developmental stage, geography, benefits, and other factors.

