



FALL 2013 BOOK LIST
APRIL 25, 2013

COURSE / PROFESSOR	BOOKS
REQUIRED COURSES-NDR	
Negotiation (NDR 615) (3) Instructor: TBA	1-Lewicki, R. J., Barry, B., & Saunders, D. M., <i>Negotiation: Readings, Exercises, and Cases</i> , ISBN: 9780073530314 6 th ed., December 2009 2- Ury, W., <i>Getting Past No: Negotiating Your Way from Confrontation to Cooperation</i> , ISBN: 9780553371314, January 1993
Leadership and Conflict Engagement (NDR 622-C) (3) Instructor: TBA	TBA
Leadership and Conflict Engagement (NDR 622-W) (3) Instructor: TBA	TBA
Online Dispute Resolution (NDR 623-W) (2) Prof. D. Rainey	No text
Dynamics of Conflict Resolution (NDR624-C) (3) Prof. B. Mayer	1-Mayer, Bernard (2012) <i>The Dynamics of Conflict Resolution A Practitioner's Guide</i> San Francisco, CA: Jossey Bass. ISBN 0-7879-5019-X 2-Stone, Douglas, et.al., <i>Difficult Conversations: How to Discuss What Matters Most</i> , Penguin (Non-Classics), 1 edition (April 3, 2000), ISBN-10: 014028852X, ISBN-13: 978-0140288520
Dynamics of Conflict Resolution (NDR624-C) (3) Prof. B. Gilmore	TBA
Systems and Consulting for Conflict Specialists (NDR625-W) (2) Prof. B. Hanson	TBA
Culture, Gender and Power Differences in Conflict (NDR626-W) (2) Prof. Y. Alemán	TBA

Facilitation and Group Processes (NDR 627-W) Instructor: TBA	TBA
REQUIRED COURSES-LAW	
Alternative Dispute Resolution (LAW 310) (2) Prof. P. Strand	1-Fisher, R, Ury, W., (2011) <i>Getting to Yes</i> , Penguin, 3 rd ed., ISBN: 0143118757 2-Moffitt, M., Kupfer Schneider, A., (2008) <i>Dispute Resolution: Examples & Explanations</i> , Aspen Publishers, Incorporated, 2 nd ed., ISBN: 0735570884
Negotiation (Law 410-A) (3) Prof. L. Teply	1-Teply, Larry L., <i>Legal Negotiation in a Nutshell</i> , (2d. ed. 2005), Thomson West, ISBN: 0314154175; Shell, G. Richard, <i>Bargaining for Advantage: Negotiation Strategies for Reasonable People</i> , Penguin Books, ISBN: 9780143036975; 2-Mnookin, Robert H., <i>Beyond Winning: Negotiating to Create Value in Deals and Disputes</i> , Belknap Press, ISBN: 9780674012318; 3-Ury, William, <i>Getting Past No: Negotiating Your Way from Confrontation to Cooperation</i> , Bantam Books, ISBN: 9780553371314
Negotiation (Law 410-B) (3) Prof. Freeman	1-Diamond, <i>Getting More: How to Negotiate to Achieve your Goals</i> , Crown Business (Dec. 2010), ISBN: 9780307716897 2-Fishman & Schwarz, <i>Nonprofit Organizations, Cases & Materials</i> , (4th ed. 2010), Foundation Press, ISBN: 97815994166
Mediation Seminar (Law 404) (3) Section Prof. J. Font-Guzmán	1-Moore, Christopher W. (2003) (3 rd . edition) <i>The Mediation Process Practical Strategies for Resolving Conflict</i> . San Francisco, California: Jossey Bass. ISBN 0-7879-6446-8 2-Beer, Jennifer E., <i>The Mediator's Handbook</i> , New Society Publishers, 3 rd ed. Rev. 1997, ISBN: 978-0865713598
ELECTIVES-NDR	
Engaging in Bioethical Conflict (NDR 700-C) (2) Prof. J. Font-Guzmán	TBA
Organizational Collaborative Practice (NDR 629-W) (3) Prof. J. Ford	TBA
Organizational Collaborative Practice (NDR 629-W) (3) Prof. J. Ford	TBA
International Negotiation and Conflict Resolution (NDR 631-W) (3) Prof. J. McRae	TBA

ELECTIVES-LAW

Elder Law (Law 350) (3) Ms. Wilson	See Law School Website
Health Care Law (Law 376) (2) Prof. E. Birmingham	Rosenbaum, Frankford, Law & Rosenblatt, Law and the American Health Care System, (2d ed. 2012), Foundation Press, ISBN: 9781609300883
International Law (Law 423) (3) Prof. M. Kelly	See Law School Website