

Benefits of Using Contracted Suppliers

Contracted Suppliers are those that have been awarded a contract by Purchasing for use by all departments and schools. We strongly encourage you to utilize Contracted Suppliers.

Benefits of using Contracted Suppliers:

- Maximizes overall best value to the University
 - Contracted Suppliers deliver the best overall value to the University based on the price, delivery capabilities, quality, past performance, training, financial stability, ease of ordering, etc.
- Ease of ordering
 - It's easier to order from Contracted Suppliers, especially those with catalogs enabled in the CUBuyplus[®] marketplace.
 - Reduced transaction costs (total costs of acquisition).
- Improved productivity and efficiency of department personnel
 - Departments/schools are not required to solicit other bids when choosing to utilize a Contracted Supplier because this activity has already been performed by Purchasing.
 - Terms and conditions have also already been established.
 - Allows departments and schools to better focus on their core responsibilities, which are primarily teaching, research, and other administrative duties.
- Savings due to consolidating purchasing power and leveraging volume
 - Consolidation of usage drives up volume, providing incentive for suppliers to offer the best possible price.
 - The price on contracts is the actual price departments/schools will pay. All savings are realized by the ordering department/school. If pricing is ever improved, everyone benefits.
- Reduced risk due to improved contract administration
 - Service levels are higher because these suppliers have a stronger commitment to the University.
 - Purchasing monitors the performance of Contracted Suppliers to make sure they comply with the contract agreement.
 - Purchasing has considerable leverage and is able to hold these suppliers more accountable in ensuring the products and services meet the expectations of departments/schools.
 - If expectations are not met, Purchasing can assist in resolving the disputes.
- Improved access to information, to further improve contracts.
- Better management control and more automated adherence to policy. This minimizes the ethical questions about suppliers you are purchasing from.