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**ECONOMIC OUTLOOK**

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2003

**2002**

2001

2000

1999

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1997

1996

1995

1994

North Dakota

Oklahoma

South Dakota

Who We Are

## 2002

"US" indicates the National PMI numbers announced by the NAPM  
 "MA" indicates the overall index for the Mid-American region

|                    |      | <b>December 2002</b> |          |
|--------------------|------|----------------------|----------|
| Index              | US   | MA                   | Nebraska |
| Overall            | 54.7 | 52.5                 | 51.9     |
| New Orders         | 63.3 | 55.9                 | 55.4     |
| Production         | 55.6 | 54.1                 | 54.6     |
| Inventories        | 46.2 | 51.4                 | 44.7     |
| Employment         | 47.4 | 49.5                 | 48.5     |
| Delivery Lead Time | 51.4 | 47.7                 | 50.0     |
| Prices             | 56.9 | 52.3                 | 52.3     |
| Confidence         | n.a. | 65.0                 | 53.0     |
|                    |      | <b>November 2002</b> |          |
| Index              | US   | MA                   | Nebraska |
| Overall            | 49.2 | 50.8                 | 53.5     |
| New Orders         | 49.9 | 51.6                 | 56.7     |
| Production         | 54.6 | 55.6                 | 57.9     |
| Inventories        | 42.1 | 48.9                 | 42.9     |
| Employment         | 43.8 | 47.3                 | 48.2     |
| Delivery Lead Time | 50.8 | 47.3                 | 53.6     |
| Prices             | 55.7 | 57.1                 | 58.3     |
| Confidence         | n.a. | 59.4                 | 53.6     |
|                    |      | <b>Oct 2002</b>      |          |
| Index              | US   | MA                   | Nebraska |
| Overall            | 48.5 | 53.1                 | 52.4     |
| New Orders         | 50.9 | 57.3                 | 57.2     |
| Production         | 49.3 | 57.4                 | 55.8     |
| Inventories        | 52.6 | 52.2                 | 55.6     |
| Employment         | 45.0 | 46.4                 | 42.3     |
| Delivery Lead Time | 40.2 | 44.7                 | 45.1     |
| Prices             | 58.3 | 59.4                 | 57.7     |
| Confidence         | n/a  | 57.0                 | 51.4     |
|                    |      | <b>Sept 2002</b>     |          |
| Index              | US   | MA                   | Nebraska |

## Links

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[October 2012 Mid-American Money](#)

## CONTACT INFORMATION

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|                    |           |                    |                 |
|--------------------|-----------|--------------------|-----------------|
| Overall            | 49.5      | 49.4               | 47.3            |
| New Orders         | 50.2      | 49.7               | 49.4            |
| Production         | 50.9      | 51.7               | 48.0            |
| Inventories        | 55.7      | 51.7               | 52.5            |
| Employment         | 44.9      | 45.0               | 41.1            |
| Delivery Lead Time | 43.6      | 47.8               | 43.4            |
| Prices             | 62.5      | 59.9               | 59.6            |
| Confidence         | n/a       | 56.4               | 53.8            |
|                    |           | <b>August 2002</b> |                 |
| <b>Index</b>       | <b>US</b> | <b>MA</b>          | <b>Nebraska</b> |
| Overall            | 50.5      | 51.1               | 48.6            |
| New Orders         | 49.7      | 51.5               | 49.5            |
| Production         | 55.6      | 53.7               | 50.0            |
| Inventories        | 45.2      | 48.4               | 43.3            |
| Employment         | 45.8      | 47.9               | 45.4            |
| Delivery Lead Time | 53.4      | 52.2               | 52.3            |
| Prices             | 61.5      | 63.1               | 67.1            |
| Confidence         | n/a       | 62.7               | 58.4            |
|                    |           | <b>July 2002</b>   |                 |
| <b>Index</b>       | <b>US</b> | <b>MA</b>          | <b>Nebraska</b> |
| Overall            | 50.5      | 53.9               | 49.8            |
| New Orders         | 50.4      | 53.9               | 50.9            |
| Production         | 55.7      | 57.6               | 51.3            |
| Inventories        | 41.8      | 48.2               | 47.4            |
| Employment         | 45.0      | 51.1               | 44.9            |
| Delivery Lead Time | 54.9      | 55.6               | 53.0            |
| Prices             | 68.3      | 69.3               | 68.4            |
| Confidence         | n/a       | 59.5               | 59.4            |
|                    |           | <b>June 2002</b>   |                 |
| <b>Index</b>       | <b>US</b> | <b>MA</b>          | <b>Nebraska</b> |
| Overall            | 56.2      | 56.8               | 54.9            |
| New Orders         | 60.8      | 60.4               | 58.1            |
| Production         | 61.4      | 60.7               | 59.0            |
| Inventories        | 43.7      | 51.5               | 48.6            |
| Employment         | 49.7      | 52.2               | 48.6            |
| Delivery Lead Time | 55.2      | 53.0               | 54.6            |
| Prices             | 65.5      | 69.0               | 66.7            |
| Confidence         | n.a.      | 68.2               | 65.4            |
|                    |           | <b>May 2002</b>    |                 |
| <b>Index</b>       | <b>US</b> | <b>MA</b>          | <b>Nebraska</b> |
| Overall            | 55.7      | 57.9               | 59.3            |
| New Orders         | 63.1      | 65.1               | 63.4            |
| Production         | 58.5      | 64.7               | 65.9            |
| Inventories        | 45.6      | 45.9               | 50.5            |
| Employment         | 47.3      | 48.3               | 52.3            |

|                    |           |               |                 |
|--------------------|-----------|---------------|-----------------|
| Delivery Lead Time | 53.9      | 52.7          | 55.0            |
| Prices             | 63.0      | 66.1          | 65.9            |
| Confidence         | n.a.      | 76.5          | 68.4            |
|                    |           | April 2002    |                 |
| <b>Index</b>       | <b>US</b> | <b>MA</b>     | <b>Nebraska</b> |
| Overall            | 53.9      | 57.5          | 56.5            |
| New Orders         | 59.0      | 62.6          | 60.1            |
| Production         | 58.0      | 63.8          | 61.7            |
| Inventories        | 42.9      | 51.0          | 50.5            |
| Employment         | 46.7      | 50.2          | 53.1            |
| Delivery Lead Time | 53.7      | 51.0          | 49.1            |
| Prices             | 60.3      | 61.9          | 65.6            |
| Confidence         | n.a.      | 77.4          | 69.2            |
|                    |           | March 2002    |                 |
| <b>Index</b>       | <b>US</b> | <b>MA</b>     | <b>Nebraska</b> |
| Overall            | 55.6      | 54.0          | 56.2            |
| New Orders         | 65.3      | 58.9          | 62.0            |
| Production         | 57.8      | 58.6          | 60.5            |
| Inventories        | 41.2      | 46.9          | 43.1            |
| Employment         | 47.5      | 47.3          | 55.4            |
| Delivery Lead Time | 53.1      | 50.0          | 47.3            |
| Prices             | 51.9      | 60.0          | 52.3            |
| Confidence         | n.a.      | 77.2          | 71.2            |
|                    |           | February 2002 |                 |
| <b>Index</b>       | <b>US</b> | <b>MA</b>     | <b>Nebraska</b> |
| Overall            | 54.7      | 56.2          | 53.0            |
| New Orders         | 62.8      | 62.0          | 57.4            |
| Production         | 61.2      | 62.8          | 55.4            |
| Inventories        | 39.5      | 46.1          | 39.5            |
| Employment         | 43.8      | 49.8          | 50.9            |
| Delivery Lead Time | 52.3      | 48.5          | 52.3            |
| Prices             | 41.5      | 50.9          | 45.0            |
| Confidence         | n.a.      | 75.2          | 67.3            |
|                    |           | January 2002  |                 |
| <b>Index</b>       | <b>US</b> | <b>MA</b>     | <b>Nebraska</b> |
| Overall            | 49.9      | 47.7          | 47.6            |
| New Orders         | 55.3      | 51.1          | 50.0            |
| Production         | 52.0      | 48.7          | 47.3            |
| Inventories        | 40.5      | 37.5          | 39.7            |
| Employment         | 42.6      | 45.0          | 46.8            |
| Delivery Lead Time | 51.7      | 49.6          | 50.0            |
| Prices             | 43.9      | 51.5          | 46.8            |
| Confidence         | n.a.      | 67.2          | 57.5            |

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