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| Table 1: Rural Mainstreet Economy Last 2 Months & One Year Ago: (index > 50 indicates expansion) |
|  | April - 20 | March - 21 | April - 21 |
| Area economic index | 12.1 | 71.9 | 69.0 |
| Loan volume | 75.8 | 60.8 | 58.5 |
| Checking deposits | 65.6 | 84.4 | 89.3 |
| Certificates of deposit and savings instruments | 48.4 | 46.9 | 44.6 |
| Farmland prices | 40.9 | 72.6 | 78.6 |
| Farm equipment sales | 20.0 | 63.5 | 67.5 |
| Home sales | 35.9 | 76.6 | 78.6 |
| Hiring  | 9.4 | 71.9 | 62.5 |
| Retail business | 4.5 | 57.8 | 62.1 |
| Confidence index (area economy six months out) | 27.4 | 76.7 | 72.4 |

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| Table 2: The Rural Mainstreet Economy, April 2021 |
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|  | Percentage of bankers reporting |
|  | Less than 10% | 10% to 19% | 20% to 32% | 33% to 50% | Over 50% |
| What percent of agriculture land sales in your area over the past 6 months have been made to non-farmer investors? | 64.3% | 21.4% | 3.6% | 10.7% | 0.0% |
|  |
|  | Percentage of bankers reporting |
|  | None of the above | Increase in loan delinquencies  | Increase in staff absences | A decline in customer visits | Fewer loan applications |
| During the last two weeks of the coronavirus crisis, your bank has experienced (click on all that apply): | 34.5% | 3.5% | 10.3% | 17.2% | 24.1% |
|  |
|  | Percentage of bankers reporting |
|  | Not Important | Modest importance | Important factor | Very important factor | One of the most important factors |
| How important are export markets to your local economy? | 0.0% | 0.0% | 31.0% | 62.1% | 6.9% |

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