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| Table 1: Rural Mainstreet Economy Last 2 Months & One Year Ago: (index > 50 indicates expansion) |
|  | Feb. - 20 | Jan. -21 | Feb. - 21 |
| Area economic index | 51.6 | 52.0 | 53.8 |
| Loan volume | 50.0 | 33.9 | 46.1 |
| Checking deposits | 60.9 | 88.0 | 88.5 |
| Certificates of deposit and savings instruments | 50.0 | 46.0 | 46.2 |
| Farmland prices | 46.8 | 56.3 | 60.0 |
| Farm equipment sales | 37.9 | 54.5 | 62.7 |
| Home sales | 58.1 | 60.0 | 69.2 |
| Hiring  | 57.8 | 46.0 | 51.9 |
| Retail business | 46.9 | 42.0 | 46.2 |
| Confidence index (area economy six months out) | 58.3 | 60.0 | 64.0 |

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| Table 2: The Rural Mainstreet Economy, February 2021 |
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|  | Percentage of bankers reporting |
|  | Reduction-5% to -10% | No change in sales | Modest increase in sales(1% to 4%) | Increase in sales (5% to 10%) | Significant increase in sales (over 10%) |
| In terms of agriculture equipment sales for dealers in your area for the next 12 months, what do you expect? | 3.9% | 15.4% | 49.9% | 23.1% | 7.7% |
|  |
|  | Percentage of bankers reporting |
|  | Below $100 | $100 to $199 | $200 to $299 | $300 to $399 |
| What is your estimate of the average per acre cash rent for non-irrigated crop land (not pasture) in your area for 2021? | 8.0% | 20.0% | 68.0% | 4% |

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