

Jay Creighton

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EDUCATION

Creighton University

Bachelor of Science in Business Administration, Finance, Minor: Legal Studies
GPA: 3.75, Honors Dean's Fellow, Founders Award, Eagle Scout

Omaha, NE

May 20XX

EXPERIENCE

JPMorgan Chase & Co.

Summer Analyst

Chicago, IL

June 20XX – August 20XX

- Developed intricate financial models and materials to review client financing for a B2B Unicorn SaaS company, structuring a \$25MM revolving line of credit and securing a \$50MM venture debt loan, optimizing capital efficiency
- Performed detailed EBITDA analysis and applied proprietary DCF and LBO models to assess the financial viability and creditworthiness of prospective clients, providing insights for strategic lending decisions and risk management
- Created a prospecting database using Excel, cataloging potential tech and disruptive commerce clients, and engaged with startup ecosystems and venture capital networks such as Y Combinator and A16Z to identify high-potential opportunities
- Spearheaded a detailed syndicated TAM for a \$150MM LBO of a high-growth pet food distributor, which included negotiating a \$118MM credit facility, comprising a \$76MM revolving line of credit and a \$42MM term loan

Colibri Group

Summer M&A Analyst

St. Louis, MO

January 20XX – August 20XX

- Conducted thorough due diligence and comparable analysis for bootstrapped companies with an EBITDA range of \$1-\$50MM to evaluate potential investment opportunities
- Led a \$12BN TAM research initiative, contributing to the successful acquisition of the target at hand and summarizing it in the pitch deck for Piper Sandler's Limited Partners and Board of Directors
- Analyzed over 20 CIM reports, optimizing portfolio performance and integration execution through competitive analysis and proforma P&L / TTM statement preparation

Harris Marketing Group

Business Development Consultant

Chicago, IL

December 20XX – September 20XX

- Managed team of 10 employees on website sales outreach, identifying key client needs to optimize organic sales outreach in 3 months, generating over 15M organic leads, and \$50M in revenue
- Developed sales strategy that set a record for the highest performing first half for the company and improved overall customer lead generation relationships by 80% over a 3-month period

PROFESSIONAL LEADERSHIP EXPERIENCE

Creighton University Student Portfolio

Student Analyst Team Member

Omaha, NE

May 20XX – Present

- Research and present buy/sell trades for Creighton University's \$10MM AUM Student Portfolio
- Analyze 100+ large-cap US equities across various sectors of the Russell 1000, gaining broad market exposure and specifically targeting a volatile sector: biotech companies such as AMGN, GILD, and MRNA

Blue Jay Investing Club

President

Omaha, NE

January 20XX – Present

- Secured a \$50M investment fund from D.A. Davidson, resulting in being one of 21 schools nationwide chosen to provide strategic advisement on securities transactions and manage a student-driven portfolio
- Increased membership from 3 to over 50 active members, becoming one of the most engaged clubs at Creighton

ACTIVITIES & SERVICE

Bain Capital Finance Cohort

Anna Tyler Waite Leadership Program

Catholic Student Organization

Investment Banking Club

Beta Theta Pi

350+ hours of service

SKILLS & INTERESTS

Certifications: Bloomberg Market Concepts Certification (May 20XX), Training the Street (May 20XX), Wall Street Oasis Excel Modeling Course (December 20XX)

Interests: Golf, National Market News, Reading